



IRONWILL

EARTHWORKS

UEI: **MXVYVXK4F2M31**

CAGE: **14V32**

Scott Fletcher

Chief Executive Officer

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Primary Location

Dallas, TX

NAICS Codes

238910

Site Preparation Contractors

212321

Construction Sand & Gravel Mining

236116

New Multifamily Housing
Construction

236210

Industrial Building Construction

236220

Commercial & Institutional
Building Construction

237210

Land Subdivision

237310

Highway, Street, & Bridge
Construction

237990

Other Heavy & Civil Engineering

TARGET MARKET

- Federal & State Infrastructure
- Municipal Road Improvements
- Commercial & Industrial
- Multifamily Development
- Warehousing & Logistics
- Residential Construction



CAPABILITIES STATEMENT

COMPANY OVERVIEW

Ironwill Earthworks, LLC is a veteran-owned earthwork company with its roots in Dallas-Fort Worth. Our success is firmly anchored in the expertise, dedication, and leadership of our team, with over 100 years of combined industry experience. Each member brings diverse technical proficiency with practical insight, allowing us to tackle challenges from multiple perspectives. Our forward-thinking approach, paired with a relentless commitment to excellence, drives our ability to deliver outstanding results consistently. We specialize in earthwork, mass grading, building pad preparation, subgrade stabilization, and civil construction management for private and public projects throughout Texas, Oklahoma, and Kansas.

PAST PERFORMANCE

Federal Highway Administration — TX FLAP 200

Contract: 6982AF25C000024 Role: 2nd-Tier Sub — Earthwork & Paving Prep
Value: \$670,000

KEY DELIVERABLES & OUTCOMES

- Replaced failed subcontractor; met revised deadlines despite inherited delays
- Improved response and production timelines with consistent quality testing
- Achieved consistent soil density results throughout dirt processing
- Scope expanded to cover additional items beyond original contract
- Requested by name for new public trail build and paving prep work
- Positive feedback from XIT Paving and CSG, LLC (General Contractor)

CORE COMPETENCIES

Rapid Mobilization & Response

One-week full mobilization with 10–15 minute response times for urgent field requests, minimizing costly downtime.

In-House Estimating & Take-Off

Proprietary estimating software and in-house take-off services for precise value engineering on grading and dirt budgets.

Federal & State Compliance

Deep knowledge of TXDOT, US DOT, and FHA regulations with certified payroll and documentation protocols.

Design-Build Collaboration

Pre-construction engagement from design through bidding, with value engineering and constructability analysis.

DIFFERENTIATORS

Earthwork & Mass Grading

Full-scope earthwork including mass grading, building pad prep, and subgrade work for commercial and public projects.

Subgrade Stabilization & Paving

Complete subgrade preparation, lime/cement stabilization, and paving subgrade work for roadways and infrastructure.

Erosion Control & Remediation

Erosion control solutions, soil remediation, and temporary shoring for complex or sensitive site conditions.

Demolition, Excavation & Project Mgmt

Selective demolition, rock excavation, aggregate sourcing, and civil construction management with QC oversight.